The Four P’s
At a Conference for MLK day, Bill Hopkins discovered you need to dare to dream. “Well I am far more of a real person”

“It's great to have a dream, but it's better to have a plan”

The dream is your big picture, but there are parts that screw up.

The Four P’s : Purpose, plan, people, perseverance
Purpose: the dream is the “what you want.” First thing you have to do is ask yourself the purpose question, “why?” As Bill Hopkins shifted careers to become a lawyer he learned that people's why’s are very different and often not good. At an elementary school career fair he thought, “Baker ain't got nothing on me.. but Baker brought cookies...No love in the room”. Hopkins says it ain't

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always how you think it is, you have to put forth effort. The why is huge! It is the bigger picture.

“When you have a dream, it’s incredibly important that you look in the mirror and figure out if your dream matches you.”

“Life is incredibly fluid. It is intended to be. You have to be willing to ebb and flow and shake with it”

P - Plan

“You have to have a plan.” Some dreams are more detailed, so that plan becomes important! YOU JUST GOTTA MOVE!

“You have to be willing to move!”

Plan involves the little stuff, which includes school. It makes sense to write the plan down, and make it a goal, then show it to someone. The beauty of having people in your life, they can look at your plan at a different perspective.

P- People

Real life, it’s not what you know it is who you know—wrong! Use the networks that you have, but be prepared with your own knowledge.

“Do not be afraid to use people older than you to achieve your goals.”

Recognize and realize that there are people, bigger, faster, stronger, and smarter than you. The world works based on connections, and your knowledge.

“Be willing to help other people, and be willing to get people to help you.”

P- Perseverance

“It’s a gut check.”

Do you have the strength and the will power to achieve your goals. Perseverance wraps it all in a bow. Be willing to sacrifice to get it.

Sacrifice is part of the deal. You have to be willing to skip a party.

Use the four P’s, and succeed.